Level 3 intermediate qualifications in Credit and Collections & Money and Debt Advice				
UNIT STUDIED	ESSENTIAL RECOMMENDED RESOURCES	SUGGESTED WIDER READING		
Accounting Principles	CICM (2021) Accounting Principles study text	Cox, D. (2017) Business Accounts for book-keeping and financial accounting courses, 5th edition, Osborne Books Ltd. ISBN 9781911198147		
		Atrill, P. & McLaney, E. (2021) Accounting and Finance for non-specialists, 12th edition, Pearson Publishing ISBN: 978-1292334691 (Kindle ASIN: B09LZ5BLZ7)		
Business Environment	CICM (2024) Business Environment study text	Cole, G. A and Kelly, P. (2020) <i>Management Theory and Practice</i> , 9th edition, Cengage learning ISBN: 978-1473769724		
		Thompson, E., Worthington, I. and Britton, C. (2023) The Business Environment: A Global Perspective , 9th edition, Pearson Publishing ISBN: 978-1292417844		
Business Law	CICM (2024) Business Law study text	Adams, A. (2020) <i>Law for Business Students</i> , 11th edition, Pearson Publishing. ISBN: 978-1292272245		
		Tillson. J. (2021) Law Express: Consumer and Commercial Law , 6th ed., Pearson Publishing, ISBN: 978-1292295770		
		Finch, E. & Fafinski, S. (2021) Law Express: Contract Law , 7th ed., Pearson Publishing, ISBN: 978-1292295374		
Consumer Collections	CICM (2024) Consumer Collections study text	FCA (2024) <i>Financial Conduct Authority Handbook</i> www.handbook.fca.org.uk (retrieved 12.02.24.)		
		CPAG Welfare Rights (2022) <i>Debt Advice Handbook</i> 14th edition ISBN: 978-1910715734		
Consumer Credit Management	CICM (2021) Consumer Credit Management study text	FCA (2024) <i>Financial Conduct Authority Handbook</i> , www.handbook.fca.org.uk (retrieved 12.02.24.)		
		Bullivant, G. (2010) <i>The Credit Management Handbook</i> , 6th ed. Gower Publishing, Aldershot. ISBN: 9780566088438 (Kindle ASIN B01FMKURUU)		
Credit Management (trade, export, consumer)	CICM (2024) Credit Management (TEC) study text	Bullivant, G. (2010) The Credit Management Handbook , 6th ed. Gower Publishing, Aldershot. ISBN: 9780566088438 (Kindle ASIN B01FMKURUU)		
Export Credit Management	CICM (2022) Export Credit Management study text	Bullivant, G. (2010) The Credit Management Handbook , 6th ed. Gower Publishing, Aldershot. ISBN: 9780566088438 (Kindle ASIN B01FMKURUU)		
Money and Debt Advice	CICM (2021) General Money and Debt Advice study guide	CPAG Welfare Rights (2022) <i>Debt Advice Handbook</i> 14th edition ISBN: 978-1910715734		
Trade Credit Management	CICM (2022) Trade Credit Management study text	Bullivant, G. (2010) The Credit Management Handbook , 6th ed. Gower Publishing, Aldershot. ISBN: 9780566088438 (Kindle ASIN B01FMKURUU)		

Level 4 advanced qualifications in High Court Enforcement				
UNIT STUDIED	ESSENTIAL RECOMMENDED RESOURCES	SUGGESTED WIDER READING		
High Court Enforcement Fees & Accounting	CICM (2022) High Court Enforcement Fees & Accounting study guide	Cox, D. (2017) Business Accounts for book-keeping and financial accounting courses, 5th edition, Osborne Books Ltd. ISBN 9781911198147		
		Allinson, S. (2016) <i>Enforcement of a Judgment</i> , 12th edition, Wildy & Sons Ltd.		
High Court Enforcement Law and Regulations	CICM (2022) High Court Enforcement Law and Regulations study guide	High Court Enforcement Association (2023) HCEO code of best practice		
	White book team (2023) The White Book - Rules of Supreme Court Practice Volumes 1 & 2 Thomson Reuters, www.sweetandmaxwell.co.uk/whitebook (retrieved 12.02.24.)	Allinson, S. (2016) <i>Enforcement of a Judgment</i> , 12th edition, Wildy & Sons Ltd.		
High Court Enforcement Writs of Control	CICM (2024) High Court Enforcement Writs of Control study guide	Allinson, S. (2016) <i>Enforcement of a Judgment</i> , 12th Edition, Sweet and Maxwell		
	White book team (2023) The White Book - Rules of Supreme Court Practice Volumes 1 & 2 Thomson Reuters, www.sweetandmaxwell.co.uk/whitebook (retrieved 12.02.24.)	High Court Enforcement Association (2023) HCEO code of best practice		
High Court Enforcement Writs of Execution	CICM (2022) High Court Enforcement Writs of Execution study guide	Keith, J.A., Podevin, W.B. & Sandbrook, C. (1996) The Execution of Sheriff's Warrants ; 2nd edition, HCEOA Red Book		
	White book team (2023) The White Book - Rules of Supreme Court Practice Volumes 1 & 2 Thomson Reuters, www.sweetandmaxwell.co.uk/whitebook (retrieved 12.02.24.)	Allinson, S. (2016) <i>Enforcement of a Judgment</i> , 12th Edition, Sweet and Maxwell		
		High Court Enforcement Association (2023) HCEO code of best practice		
Taking Control of Goods	CICM (2023) Taking Control of Goods - Guidance for Enforcement Agents	High Court Enforcement Association (2023) HCEO code of best practice		

Level 5 advanced qualification in Credit and Collections Management				
UNIT STUDIED	ESSENTIAL RECOMMENDED RESOURCES	SUGGESTED WIDER READING		
Advanced Credit Risk Management	CICM (2024) Advanced Credit Risk Management study guide	Lynch, R. (2024) <i>Strategic Management</i> 10th edition, Pearson Publishing. ISBN 978-1529672558 Pettinger, R. (2012) <i>Management – a concise introduction</i> . Palgrave Macmillan, New York ISBN:978-0-230-28535-4 Park, N. E. (2020) <i>Mastering Risk Management Strategies for Success</i> : Effective Techniques for Mitigating Risks and Achieving Lasting Business Triumph, 1st ed., independent publisher. ISBN 979-8871585795 *FOR CONSUMER* Duffie, D. and Singleton, K. (2008) <i>Credit Risk Pricing,</i> <i>Measurement and Management</i> , New Age International Pvt Ltd Publishers. ISBN 978-8122421682		
Compliance with Legal, Regulatory, Ethical and Social Requirements	CICM (2024) Compliance with legal, regulatory, ethical and social requirements study guide	Lynch, R. (2024) <i>Strategic Management</i> 10th edition, Pearson Publishing. ISBN 978-1529672558 Mullins, L. and Rees, G. (2023) <i>Management and Organisational Behavio</i> ur 13th edition, Pearson Publishing. ISBN 978-1292422381		
Legal Proceedings & Insolvency	CICM (2024) Legal Proceedings & Insolvency study guide	Reeves, A (2014) <i>How to Make Successful Small Claims</i> ISBN 9781291890730 Keay, A. & Walton, P. (2020) <i>Insolvency Law Corporate and Personal</i> , 5th edition, Jordan Publishing, Lexis Nexis. ISBN 9781474317269 Tolmie, F. (2020) <i>Corporate and Personal Insolvency Law</i> 2nd edition Taylor & Francis Ltd.		
Process Improvement - Monitor & Review Business Processes	CICM (2024) Process Improvement study guide	<ul> <li>Harrington, H.J. (2011) Streamlined process improvement. The Breakthrough Strategy to reduce costs, improve quality, increase customer satisfaction and boost profits, New York: McGraw-Hill. ISBN: 9780071768634 (Kindle ASIN: B005EPU8WG)</li> <li>Boutros. T. &amp; Cardella, J. (2016) The Basics of Process Improvement, Productivity Press, ISBN 9781498719889 (Kindle ASIN: B01EUQFXGU)</li> <li>Pachelo, M. (2021) Process Improvement and Quality Management Toolbox: Guides and Tips 1st ed. Independent Publishing</li> </ul>		
Strategic Communications and Leadership	CICM (2024) Strategic Communications and Leadership study guide	Lynch, R. (2024) Strategic Management 10th edition, Pearson Publishing.         ISBN 978-1529672558         Mullins, L. and Rees, G. (2023) Management and Organisational Behaviour         13th edition, Pearson Publishing. ISBN 978-1292422381         Whittington, R. (2023) Exploring Strategy, Text & Cases 13th edition, Pearson         Publishing. ISBN 978-1292428741		

Level 5 advanced qualification in Credit and Collections Management (cont'd.)				
UNIT STUDIED	ESSENTIAL RECOMMENDED RESOURCES	SUGGESTED WIDER READING		
Strategic Planning	CICM (2024) Strategic Planning study guide	Lynch, R. (2024) <i>Strategic Management</i> 10th edition, Pearson Publishing. ISBN 978-1529672558 Mullins, L. and Rees, G. (2023) <i>Management and Organisational Behaviour</i> 13th edition, Pearson Publishing. ISBN 978-1292422381 Whittington, R. (2023) <i>Exploring Strategy, Text &amp; Cases</i> 13th edition, Pearson Publishing. ISBN 978-1292428741		