

Criteria
Managing or contributing significantly to the credit management or collections lifestyle.
Applying professional judgement to credit risk, customer assessment, or account strategy
Managing or influencing credit limits, payment terms, or risk exposure
Monitoring and reviewing customer credit performance and risk profiles
Managing or maintaining customer credit files and records
Investigating higher-risk or higher-value customer accounts or applications
Contributing to the development, application, or review of credit or collections policies
Working collaboratively with sales, finance, legal or other internal stakeholders
Managing relationships with third parties such as agencies, service providers, or consultants.
Using data, metrics, or reporting to evaluate credit or collections effectiveness
Demonstrating sound commercial understanding of their organisation
Ensuring compliance with relevant legal, regulatory, or governance frameworks

